

# Success Rewards

Think of your business as a recipe: Booking parties is your base, selling products is the sauce, and sharing the apron is a tasty topping you can always personalize. Color in the pizza slices as you earn rewards.

Once you fill in the pizza, keep growing! There are so many more rewards and bonuses you can earn by promoting in the career plan.



Submit **\$10,000** in commissionable sales in your first 180 days or sooner to earn the Deluxe Stand Mixer, Pouring Shield, and a consultant tote.



Submit **\$500** in commissionable sales in your first 30 days or sooner to earn the Cup Slicer and Dual-Sided Cleaning Brush.



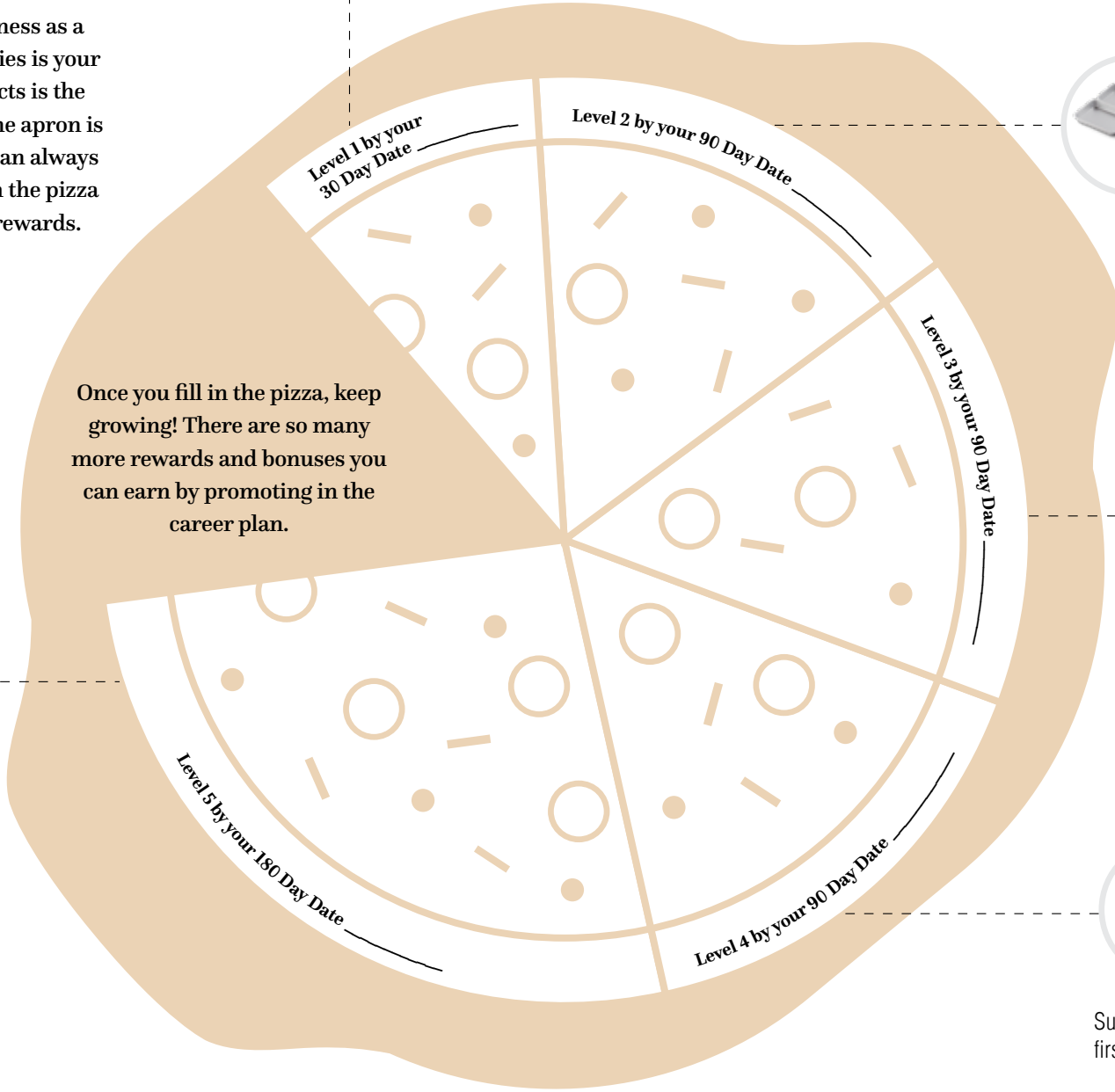
Submit **\$1,250** in commissionable sales in your first 90 days or sooner to earn the Modular Sheet Pan Set, Silicone Oven Mitt Set, a TasteBuds sample, and a shareable kit discount code.



Submit **\$2,500** in commissionable sales in your first 90 days or sooner to earn the 10" (25-cm) Stainless Steel Nonstick Skillet and a shareable kit discount code.



Submit **\$5,000** in commissionable sales in your first 90 days or sooner to earn the Knife Set.



# Success Rewards

Getting your business started is as easy as following a recipe. With the right tools and ingredients, you can cook up a thriving business and enjoy all the rewards.

## 1 How much do you want to make? \_\_\_\_\_

Just like cooking, you can adjust the ingredients to your preferences. If you want to achieve your goals faster, double the number of booked parties to bring in more sales.

I want to...	Desired Monthly Income	Monthly Sales	Monthly Parties Booked	Monthly Parties Held
Make extra money	\$200+	\$1,000+	4–6	2–3
Achieve a specific goal	\$500+	\$2,500+	8–10	5–6
Contribute to household income	\$1,000+	\$4,000+	12–15	8–9
Be an elite seller*	\$2,000+	\$8,000+	20+	16–17+

\*Review the elite seller qualifications on Consultant's Corner.

You can earn 20–25% commission by selling products. The more you sell, the more you'll earn!

Monthly Commissionable Sales Total	Commission %
\$4,000+	25%
\$2,500–\$3,999.99	24%
\$1,250–\$2,499.99	23%
\$750–\$1,249.99	22%
\$1–\$749.99	20%

## 2 Plan your recipe to reach your goals.

How much in monthly sales will you need? \_\_\_\_\_

How many parties will you need to book each month? \_\_\_\_\_

How many reach outs will you need to do each month? \_\_\_\_\_

### Cook's Tip

Check out the career plan to see how you can reach your goals more quickly by building a team.

- When you promote to team leader in your first 90 days, you get a \$100 bonus.
- When you promote to director in your first 180 days, you get a \$400 bonus.
- When you promote to advanced director in your first 180 days, you get a \$1,000 bonus.

## 3 Get cooking!

Head to  and take the Getting Started program.

This table represents estimates based on the average party size of \$586, from Jan. 1–Dec. 31, 2022, for active consultants who have achieved all requirements to be paid at their career level. Earnings and time invested are not necessarily representative of the income, if any, that an independent Consultant can or will earn through participation in Pampered Chef compensation plan. Less than 5.9% of Pampered Chef consultants earn the highest average monthly income shown. 31% of all Consultants during this time period did not receive any compensation from Pampered Chef. Pampered Chef doesn't promise or guarantee income, nor the success of a Pampered Chef Independent Consultant. Like any other business, earnings depend on each independent Consultant's skills, leadership, and personal effort.

## Career Plan

Add a career plan sticker to your pizza when you reach each title.



### Consultant Requirements:

- \$150 per month in personal sales
- Rewards:**
- 20–25% commission on product sales
  - 2% commission increase after \$15,000 in career sales
  - 20% product discount + kit enhancement



### Senior Consultant Requirements:

- \$150 per month in personal sales
- 1 active team member

Name: \_\_\_\_\_

### Rewards:

Everything consultants earn, plus:

- 1% override on your personal sales
- 1% override on your personal team members' sales
- 50 Pampered Chef dollar recruiting bonus



### Team Leader Requirements:

- \$750 per month in personal sales
- \$2,500 per month in personal team sales (including yours)
- 2 active lines

Name: \_\_\_\_\_

Name: \_\_\_\_\_

### Rewards & Bonuses:

Everything senior consultants earn, plus:

- 2% override on your personal sales
- 2% override on personal recruits' sales
- 1% override on indirect recruits' sales
- 30% product discount
- **\$100 for promoting to team leader in your first 90 days**
- **Another \$100 for maintaining your title for one month following your promotion**



### Director Requirements:

- \$750 per month in personal sales
- \$5,000 per month in personal team sales (including yours)
- 5 active personal team members

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

### Rewards & Bonuses:

Everything team leaders earn, plus:

- Career title award and 250 Pampered Chef dollars when you promote for the first time
- 3% override on personal team commissionable sales (including your own sales)
- 3% override on 1<sup>st</sup> generation commissionable sales
- \$10 monthly bonus for each active team member
- **\$400 for promoting to director in your first 180 days**
- **Another \$400 for maintaining your title for three months following your promotion**
- The chance to earn new product samples every season



### Advanced Director Requirements:

- \$750 per month in personal sales
- \$5,000 per month in personal team sales (including yours)
- \$12,000 per month in organization sales
- 1 qualified director

Name: \_\_\_\_\_

### Rewards & Bonuses:

Everything directors earn, plus:

- 4% override on personal team commissionable sales
- 4% override on 1<sup>st</sup> generation commissionable sales
- 3% override on 2<sup>nd</sup> generation directors' commissionable sales (who have at least \$750 in personal sales)
- ½% override on 2<sup>nd</sup> generation team commissionable sales (excluding director on whom a higher override is paid)
- \$10 monthly bonus for each active team member
- 35% product discount
- **\$1,000 for promoting to advanced director in your first 180 days**
- **Another \$1,000 for maintaining your title for three months following your promotion**