



4&1 Success Model Monthly Tracker

At Pampered Chef, we set a goal that for “every 4 parties, add one person to your team.” We call this the 4&1 success model! Consistently offering the opportunity and completing 4&1 cycles is the best way to get the most out of your business and reach your personal goals.

How to Use This Tracker:

Use this tracker for each 4&1 cycle to stay on track off your goals and hold yourself accountable to connect with your hosts and guests about new bookings and offering the opportunity.

1. Figure out how many 4&1 cycles you want to run each month to reach your goals.
2. Once you have your parties booked, add the details in the areas below.
3. Fill in the names of your guests in the appropriate areas and add a check mark next to them when you’ve reached out to them about bookings and/or shared the opportunity.

This cycle’s new monthly 4&1 cycle goal: _____

This cycle’s new booking goal: _____ End of cycle’s booking total: _____

This cycle’s new recruits goal: _____ End of cycle’s new recruits total: _____

Host Name	Party Date	Ask 5 Times	Rock Star Guests	Curious Guests	Booked Guests	New Recruits
		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		
Host Name	Party Date	Ask 5 Times	Rock Star Guests	Curious Guests	Booked Guests	New Recruits
		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		
Host Name	Party Date	Ask 5 Times	Rock Star Guests	Curious Guests	Booked Guests	New Recruits
		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		
Host Name	Party Date	Ask 5 Times	Rock Star Guests	Curious Guests	Booked Guests	New Recruits
		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		

KEY:

- **Ask 5 Times:** Ask your hosts FIVE times if they’d like to join your team and be a consultant throughout the party process.
- **Rock Star Guests:** Highly engaged and interested guests who may be great booking and recruiting leads!
- **Curious Guests:** People who expressed any interest or curiosity about starting their own businesses.
- **Booked Guests:** Aim for at least 4 new bookings from your existing bookings.
- **New Recruits:** Aim for at least one new recruit for every 4&1 cycle.